



Competitor Identifier

Who are they? Enter the name!

Competitor Profile

Know the strength of your competitors

Journal Article Analysis

Research trend analysis based on journal articles

# Knowledge Information Analysis System

## INTRODUCTION

Patent Citation Tree

How do you know what you know?

Tech Tree

Distribution of technologies in the field of interest

Tech Path

How far can you reach?

Core Patents

Competitor Patent Acquisition

Which patents do your competitors own?

Question & Answer

COMPAS Manual

# INTRODUCTION

# 1. ABOUT US

 We will do **business successfully** using professional manpower.



Technology creating values for customers!

- We have a mission to **generate convenient and valuable life** for our customers with internet services and digital technologies.
- We **provide the best services for our customers in various fields** through the information technologies to understand their needs and to predict the future of IT business.
- We are **the experts of experience** in various IT projects for consulting, developing and managing systems.



# 1. ABOUT US

 We will do **business successfully** using professional manpower.



Innovative ICT Leadership **MISOTECH Corp.**

Software Consulting, Development and Supply | Computer Related Products |  
Computer Related Data Processing | Academic Research Service



<b>Foundation</b>	2009/01/02
<b>CEO</b>	BYOUNGSAM JIN
<b>Members</b>	74 persons (as of 2018/04)
<b>Address</b>	Head office : 712, JnK Digital Tower, 111, Digitalro-26-gil, Guro-gu, Seoul, Korea
<b>Contact</b>	+82.2-6124-5788 (Fax. +82.2-6124-5789)
<b>Field of business</b>	SI (System Integration) SM (System Management) Solution Development IT Consulting Environmental Information



# 1. ABOUT US

MISOTECH is a **trustworthy company** certified by many organizations.

## Certificate List



## Certificate History

- Venture company certification by Korea Technology Finance Corporation
- Company credit rating certification by NICE Information Service
- Company research institute certification by Korea Industrial Technology Association
- Business certificate by Minister of Employment and Labor
- Innovative SME certificate by Small and Medium Business Administration of Korea
- Innovative management company certificate by Small and Medium Business Administration of Korea
- Excellent partnership award by Korea Institute of Science and Technology Information
- 13th WEB AWARD KOREA - Public sector - Excellence award

## 2. INTRODUCTION

Our annual Sales are steadily **growing**.



2017 Sales  
**6,200**

million KRW  
(US 5.81million dollar)

2018 Sales  
**7,500**  
(estimation)

million KRW  
(US 7.03 million dollar)

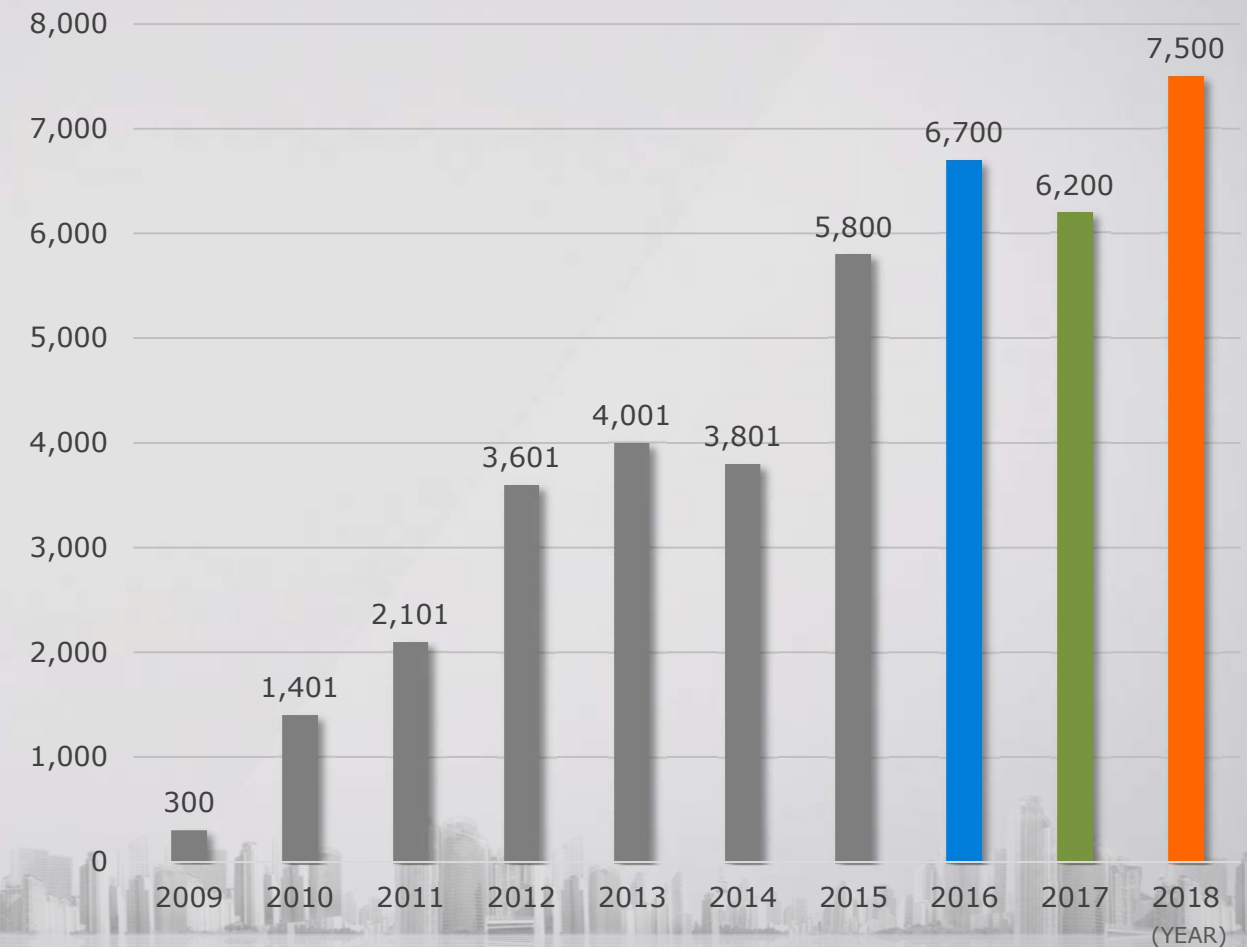
2009-2017  
Average Growth Rate

**68%**



### Annual Sales Growth

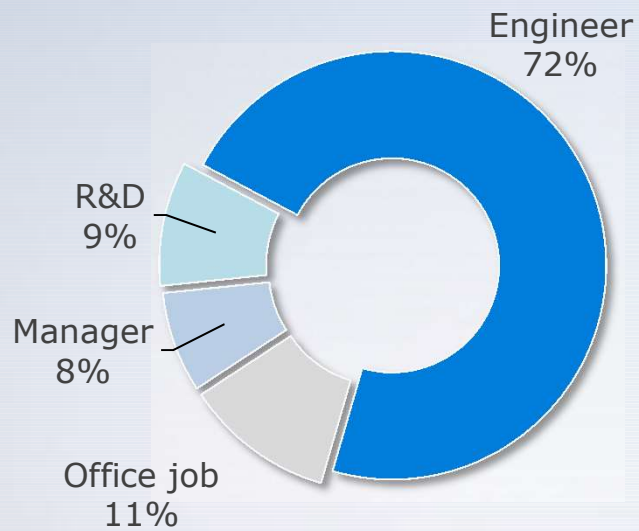
(Million KRW)



## 2. INTRODUCTION

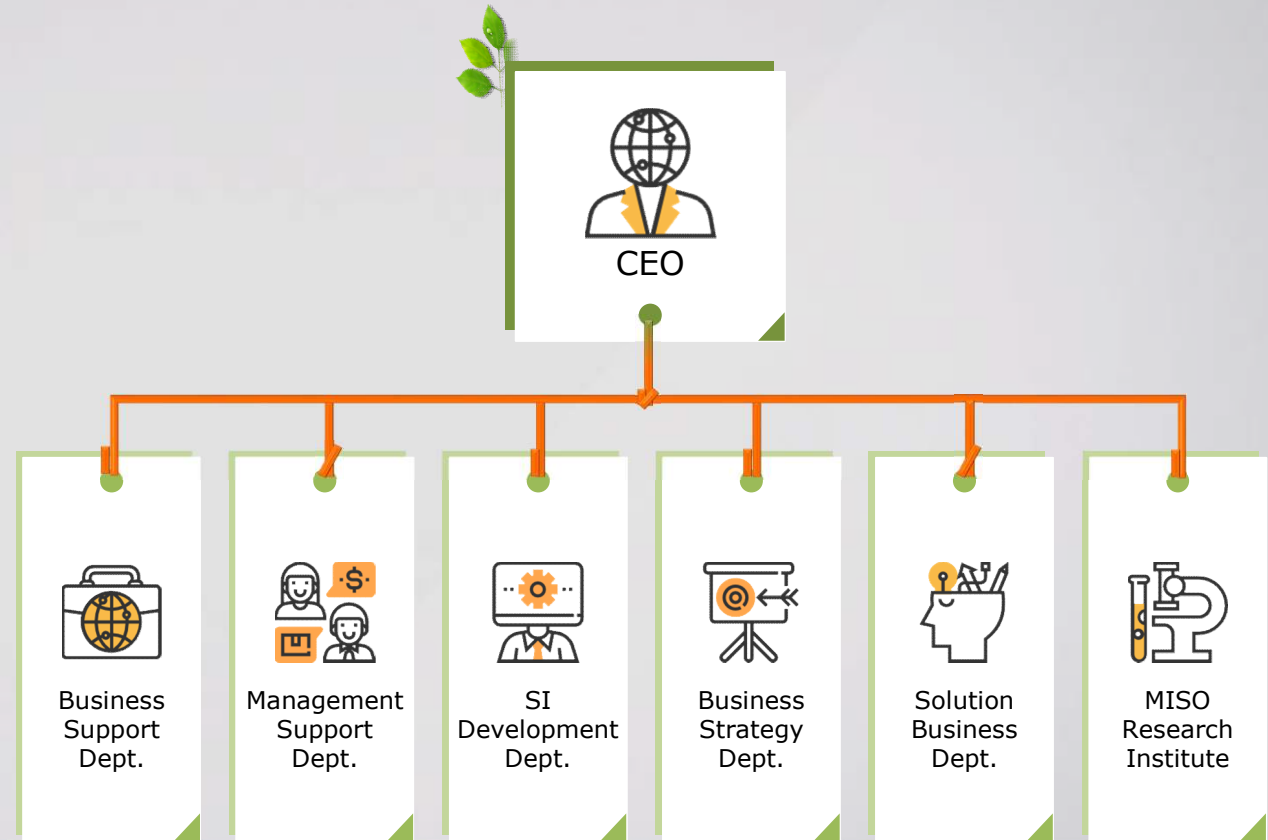
 We guarantee a **proven workforce** for the COMPAS system.

### Engineer-oriented Company



TOTAL : **74** persons

### Organization Chart





### 3. TECHNOLOGY TRANSFER

 We guarantee **proven technology**.



Technology transfer



**KiSTi** 한국과학기술정보연구원  
Korea Institute of Science and Technology Information  
www.kisti.re.kr




compas.or.kr

COMPAS (COMPetitive Analysis Service)

  
**Potential Patent Infringement**  
Look who might enter your technology

  
**Search US Patent Grants**  
Simple Search   Ranked Search   Expert Search

  
**Trade Scan**  
Report & export results

  
**Competitor Identifier**  
Who are the big fish in the ocean?

  
**Competitor Profile**  
Everything about your competitors

  
**Journal Article Analysis**  
Research trend analysis based on journal articles

  
**Patent Citation Tree**  
Who might be interested in your technology?

  
**Tech Tree**  
Distribution of technologies in the field of interest

  
**Tech Path**  
How far can you reach?

  
**Core Patents**  
Find important patents in your area

  
**Promising Patent Technologies**  
Identify promising technologies based on patent analysis

  
**Question & Answer**

#### Technology transfer and mutual cooperation

- ✓ Technology licensed period : 2016.06.12~
- ✓ Sales range : domestic and international
- ✓ Technology content : 30% of sales  
(Except server equipment and DATA purchase cost)



Contract

## 기술이전계약서

(기술명 : 경쟁정보분석서비스 시스템 버전 1.0)

2015. 6. 12.

한국과학기술정보연구원  
(주) 미소테크

2. 지식재산권

번호	기술 구분	기술 명칭	지식재산권 번호
1	특허	경쟁자 프로파일 분석 서비스 시스템 및 그 방법	10-2012-0092520
2	특허	경쟁자 논문 분석 서비스 시스템 및 그 방법	10-2012-0092518
3	특허	특허유사도 검출에 의한 지식재산권 포괄 성향량 구현장치 및 방법	10-2007-0071793
4	특허	확장 가능 기술/경로 탐색 서비스 시스템 및 그 방법	10-2014-0180250
5	프로그램	Patent Citation Tree(인용 분석)	C-2013-024179
6	프로그램	Journal Article Analysis(논문 분석)	C-2013-024178
7	프로그램	Competitor Profile(핵심 경쟁자 프로파일)	C-2013-024177
8	프로그램	Competitor Identifier(핵심 경쟁자 탐색)	C-2013-024176
9	프로그램	Trade Scan(트레이드 스캔)	C-2013-024175



## 4. PURCHASE INTENT OF GLOBAL INSTITUTIONS

 **Seminars and Agreements** for global technology transfer

Date	Country	Agency	Manager
2016.MAR	Vietnam	VAST-ISI	Dr. Nguyen Hong Quang
2016.APR	Kazakhstan	NCSTE	Dr. Yelena Shevchenko
2016.MAY	Uzbekistan	CCSTD	Dr. Regina Sattarova
2016.OCT	Vietnam	SATI	Mr. Nguyen Hoang Hai
2017.MAR	Vietnam	VAST-ISI	Dr. Nguyen Hong Quang
2018.FEB	Vietnam	VAST-ISI	Dr. Nguyen Hong Quang



## 4. PURCHASE INTENT OF GLOBAL INSTITUTIONS

 We accept **global environment requirements**.

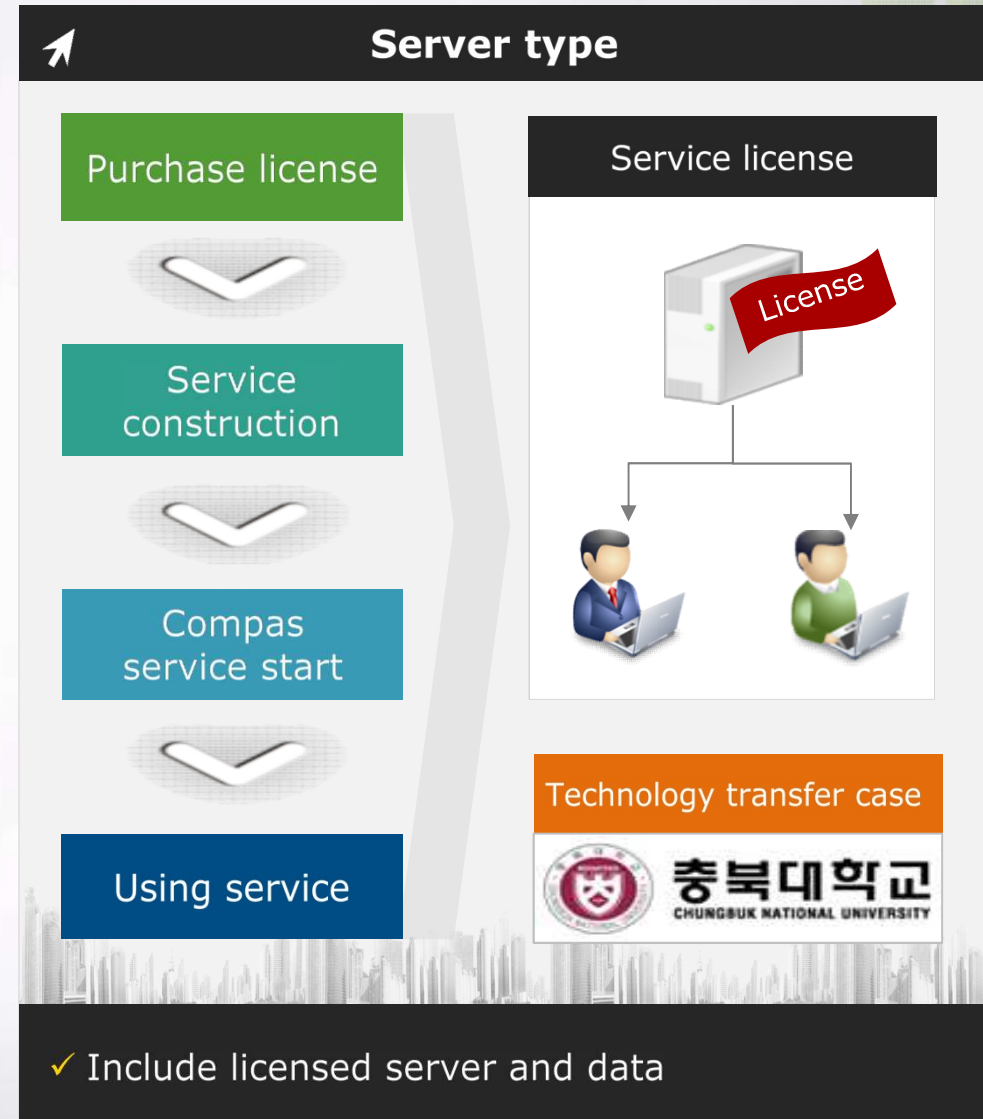
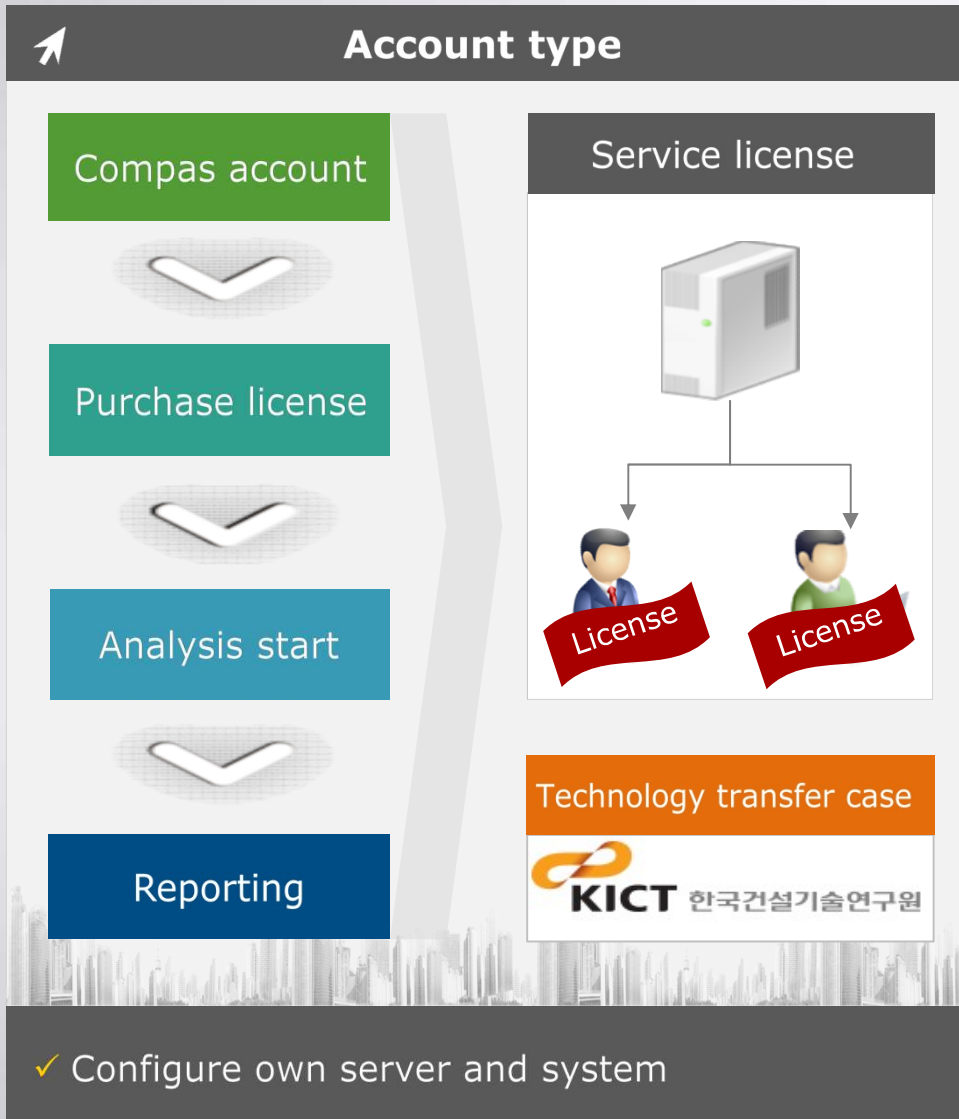


As IS	To Be	Differences
<div>Original System</div> <ul style="list-style-type: none"><li>✓ FAST Search Engine</li><li>✓ 8 Servers</li><li>✓ Direct purchase (Patent and trade data) from the distributing organization</li></ul>	<div>Global System</div> <ul style="list-style-type: none"><li>✓ Open Source Search Engine</li><li>✓ 5 Servers</li><li>✓ Patent and trade data bulk purchase</li></ul>	<ul style="list-style-type: none"><li>✓ Including hardware and data</li><li>✓ Full Vietnamese models</li><li>✓ Added data auto-deployed system</li><li>✓ Added reflect local requirements algorithm</li></ul>
<div>Original Platform</div> <ul style="list-style-type: none"><li>✓ Korean and English (Few Models)</li><li>✓ COMPAS Algorithm</li><li>✓ No auto-deployed system for data</li></ul>	<div>Global Platform</div> <ul style="list-style-type: none"><li>✓ English and Vietnamese (Full Model)</li><li>✓ Reflect local Requirements Algorithm</li><li>✓ Data auto-deployed system</li></ul>	



## 5. SYSTEM PURCHASE MODELS

☞ We propose **Two types of System Purchase Models.**



## 6. Cost of Development(COMPAS)

📁 We **reinvest** part of **our sales income** to customers.



### Cost of Development



← This is what you see  
COMPAS system

The price depends on  
the number of users you use

Year	KISTI Expense	Government Expense	MISOTECH Expense
2010 ~ 2015	\$ 2,675,000	-	-
2017 ~ 2018	-	\$ 433,000	\$ 252,000
Sub Total	\$ 2,675,000	\$ 433,000	\$ 252,000
Total	\$ 3,360,000		



## 7. Joint Venture(Reinvestment of Sales Income)

☐ We **reinvestment** some of **our sales income**.



### Joint Venture/Agency

#### KOREA



#### JOINT VENTURE/AGENCY

**USER  
EDUCATION**

**PROFESSIONAL  
MANPOWER  
TRAINING**

#### VIETNAM



**PUBLIC  
INSTITUTIONS**



**ENTERPRISES**



# Thank you!



CONTACT US :

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